WHO WE ARE
As a Woman, Minority, and Service-Disabled Veteran-Owned company, we believe a strong foundation starts with excellent service. We’re LAUNCHTECH, and we provide technology support, hardware/software resale, and professional services solutions to government and commercial customers. We not only care about systems, but we also ensure processes and people are a top priority. Our inclusive culture, fresh perspective, and focused and innovative approach are essential keys to providing our valued customers with invaluable solutions.

WHAT WE DO
Technology Solutions
- Infrastructure Design and Implementation
- Enterprise Cloud Services
- Strategic IT Planning
- Blockchain Technology Solutions
- Information Security & Compliance
- Pre-Construction IT
- Hardware/Software Reseller (VAR)
- Information Technology Service Management (ITSM)
- Electronic Health Records (EHR) Implementations & Support
- Governance, Risk Management, & Compliance
- Big Data Analytics
- Data Visualization
- 508 Compliance

Professional Services
- Staff Augmentation
- Administrative Support
- Organizational Change Management (OCM)
- Program & Project Management
- Site Surveys & Assessments
- Asset Inventory & Documentation
- Feasibility Studies
- Logistics Support
- Information & Records Management
- Research and Development (R&D)

WHO WE’VE WORKED WITH
Government
- Defense Health Agency
- Department of Homeland Security
- United States Air Force
- United States Army
- NASA
- United States Coast Guard
- Office of Naval Intelligence
- State of New York
- Department of State
- FBI

Commercial
- M&T Bank
- Citi
- General Dynamics
- Microsoft
- Alcoa
- CBS
- Girl Scouts of Western New York
- Boys and Girls Club
- University at Buffalo
- Roswell Park Cancer Institute

Strategic Partnerships

PAST PERFORMANCE
State of New York: Northland Workforce Training Center – Sole source award of a Managed Service and Technology support contract funded under a $1 Billion investment development plan committed by the Governor of New York State. The project included an Office 365 Migration, Staff Augmentation, 24/7 Help Desk Support, IT training, Hardware/Software procurement and IT Design & Implementation. LAUNCHTECH’s efforts which supported over 200 staff and students resulted in an on-time and successful inaugural year of the workforce training center.

NASA – Installed data storage appliances and trained key personnel on the use of new technology as part of a $15 million Technology Refresh project. Seamless Organizational Change Management (OCM) and training structure ensured stakeholders were able to proceed with daily operations with minimal interruption.

United States Coast Guard – Created and implemented the project strategy and plan for a multi-million-dollar Coast Guard-wide data migration and technology refresh project on the SIPRNet network. The addition of new technology and timely project completion eliminated workflow bottlenecks and increased productivity across the board.

Roswell Cancer Institute - Provided ad hoc routing/switching, wireless, and security services that included network design, configuration, and troubleshooting support. The project eliminated outdated hardware and ensured a more compliant and secure network environment.

Universities, Schools, & STEM Programs – Created and administered several STEM training and mastermind programs for students and career professionals that incorporate critical thinking, entrepreneurship, and technology principles. Programs aim empower attendees to choose STEM fields as a career path and use innovation to solve real world problems.

CERTIFICATIONS
SDB
Small Disadvantaged Business

WOSB / EDWOSB
Economically Disadvantaged Woman-Owned Small Business

SDVOSB - Service Disabled Veteran Owned Business
Dept. of Veterans Affairs (CVE), Ohio, Massachusetts, NY

CONTRACT VEHICLES:
Seaport-NXG Contract#: N00178-19-D-8420 (Subcontractor)

NAICS CODES
541519 Other Computer Related Services
561990 All Other Support Services
561110 Office Administrative Services
518210 Data Processing, Hosting, and Related Services
541511 Custom Computer Programming Services
541512 Computer Systems Design Services
541513 Computer Facilities Management Services
541611 General Management Consulting Services
561210 Facilities Support Services
561410 Document Preparation Services
511430 Professional and Management Development Training
611710 Educational Support Services
541715 Research and Development in the Physical, Engineering, and Life Sciences

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